

Large European Financial Services Company uses 'up.time' Dashboards to make Managing VMware a Snap.

Overview

Country: United Kingdom

Industry: Financial Services

Customer Profile

With headquarters in Paris, France, this company has implemented a global commercial organization spanning 4 regions (Americas, Europe, Middle East and Asia Pacific).

Business Situation

The company was looking for systems and performance management software that was easy to use yet powerful enough to monitor and manage across VMware, Solaris, Windows and Linux. The solution needed to work across a heterogeneous environment to provide server monitoring, capacity planning, service level management and monitoring, all inside an ITIL framework

Solution

They chose 'up.time' after building a short list that included HP Openview, Solarwinds, Servers Alive and more.

Benefits

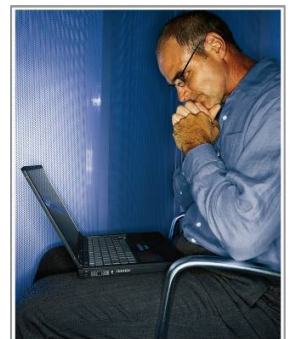
- ✓ Management and monitoring of VMware, Solaris, Linux and Windows all from a single dashboard
- ✓ Ease of use: able to deploy and report on 250 servers quickly
- ✓ 50% more servers are being monitored now at a fraction of the cost
- ✓ Dramatic decrease in downtime

"Rolling out to 250 servers across VMware, Solaris, Linux, and Windows was a snap and we didn't have to pay for each virtual host, that's a huge cost savings."

A large European financial services firm (under NDA) that grew largely by acquisition recently choose up.time as its Enterprise physical and virtual infrastructure management software. Growth by acquisition typically produces a heterogeneous and complex infrastructure. Combined with large installation of VMware, managing the IT environment can be a daunting task. The IT team was tasked with finding a systems management solution to monitor, report, and alert on the infrastructure to ensure capacity is maximized while downtime is limited.

Like most companies, this financial firm depends on VMware to help increase capacity while keeping the costs down. However, managing VMware alongside of installations of Solaris, Windows and Linux wasn't easy, until they evaluated up.time from uptime software.

"up.time is the easiest and most dependable solution I have seen that monitors and manages VMware, while at the same time watches over Solaris, Windows, and Linux. I love how up.time lets me track where my VMware instances are at any point in time, so we can see where applications are moving to."



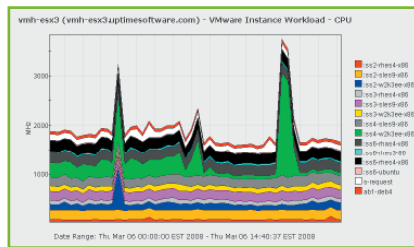
“up.time dynamically tracks VMotion as instances and guests migrate around, and I am able to graph and report on it. up.time provides the powerful platform to deeply monitor all our virtual and physical servers.”

Situation

A server monitoring and management solution was needed that could handle a heterogeneous environment, (including VMware) while meeting the following criteria:

- ✓ It must have deep and granular metrics for monitoring VMware
- ✓ It must manage, monitor, report, and alert across all servers, regardless of platform (VMware, Solaris, Linux or Windows)
- ✓ It must be deployable and manageable by a single system administrator
- ✓ It must show significant cost savings quickly
- ✓ It must be easy to use and maintenance free

Easy & Granular VMware Monitoring and Management



In financial services, it's essential for administrators to be on top of their IT infrastructure and today that includes more and more VMware. up.time's unique capabilities offer full view and control of the VMware environment, giving IT the power it needs to cut downtime, virtual server sprawl, and to help with virtual capacity planning. up.time offers:

- **Consolidation Planning:** Virtualization reports highlight servers to be virtualized
- **Increasing Efficiency & Cost Savings:** VM density workload reports ensure maximized instances on hardware
- **Infrastructure Mapping and Planning:** Mapping of Virtual-to-Physical relationships
- **Holistic Monitoring:** VMware instance tracking, offering views of where applications are in your VMware infrastructure at any time

“It's very easy to add VMware instances to the up.time monitoring solution and takes less than a minute or two. We can

now manage VMware servers and instances the same way we manage and monitor physical servers.”

One Solution across the Entire Stack



up.time was the perfect fit for monitoring across VMware, Solaris, Linux, and Windows. Dashboards helped the team see across platforms, giving them clear line-of-sight to problems and lead to much faster problem resolution and mean-time-to-repair. The capacity planning capabilities showed when resources were getting tight and helped justify new hardware purchases. Finally, IT staff no longer had to deal with guesswork; up.time's automated reports gave them the real story.

Simple Licensing = Cost Savings

up.time's licensing is different – it's designed to be customer friendly. Licensing is by the physical server, regardless of platform, applications or number of instances.

“The simple licensing means that we don't have to pay for each virtual host, that's a huge cost savings and is much easier to manage.”

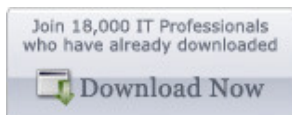
It's not just the licensing that equates to a lower cost, but the ease of installation, the lack of consulting needed, and the increase in productivity from its industry leading browser interface and best-in-class reporting. All in all, up.time provides the monitoring, reporting, alerting, and planning solutions needed at a cost that is unbeatable in the marketplace today.

For More Information


For more information about uptime software inc. or up.time – *Enterprise Monitoring and Planning Software that Just Works*, please call the uptime Sales Information Center at 416.868.0152. Alternatively, visit our website to learn more about up.time at: www.uptimesoftware.com.

You may also choose to download uptime's latest software solution for IT Systems Management, up.time:

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