up:time software

SIX TELEKURS

Large Financial Company Decreases IT Costs While Using Historical Trends to Plan for the Future

Overview

Country: United States

Industry: Financial Services

Customer Profile

As a leader in its field, Telekurs Financial specializes in the procurement, processing, and distribution of international financial information for investment advisory services, portfolio management, financial analysis and securities administration.

Business Situation

At Telekurs Financial, downtime is not an option, as its IT infrastructure tracks and manages real-time financial data. Telekurs Financial needed a solution that would highlight potential problems quickly, as well as provide historical information for trending and capacity planning.

Solution

Moving from a large and costly software package to up.time resulted in drastically lowered IT costs, better capacity planning and server monitoring, and increased internal awareness of the value of IT.

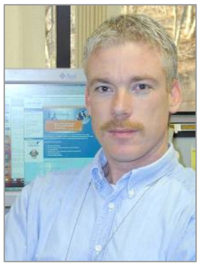
Benefits

- ✓ Lowered IT Costs by 60% versus other products
- ✓ ROI in excess of 500%
- ✓ Easily provides historical performance trending for capacity planning
- ✓ Reliably monitors mission critical infrastructure and applications

"up.time is the most exciting solution that I've implemented in the past decade. With uptime software, we have turned a weakness (system performance and server monitoring software, and capacity planning) into a strength."

Wally Beddoe, Vice President of Technology, Telekurs Financial

Telekurs Financial, a leading financial institution that specializes in the procurement, processing, and distribution of financial information, is improving its capacity planning, process and system performance, and CPU and memory utilization by adopting uptime software for server monitoring and capacity planning. Strategic use of up.time helps Telekurs Financial to capacity plan for better efficiency and increased productivity, while reliably monitoring their critical real time data servers. The end result is an increase in IT savings of approximately 60%, a large cut in consulting hours needed, and met Service Level Agreements through best-in-class automated reporting.



"After easily deploying up.time to over 125 servers, we are seeing an immediate and significant cost savings in licensing, and especially in consulting fees. In fact, time spent on manual monitoring and planning processes by consultants and internal resources has dropped dramatically. This year, we'll realize a 510% ROI from using up.time." suggests Wally Beddoe, Vice President of Technology.

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For More Information

For more information about uptime software inc. or up.time 5 – *an Enterprise Monitoring and Planning Software Solution that Just Works,* please call the uptime Sales Information Center at 416.868.0152. Alternatively, visit our website to learn more about uptime at: www.uptimesoftware.com.

You may also choose to download uptime's latest software solution for monitoring and planning. [Download by clicking here](#).

For more information about Telekurs Financial, please visit the Web site at: www.telekurs-financial.com

Situation

Telekurs Financial was getting tired of large and bulky vendor solutions when it came to [capacity planning](#) and monitoring their server and application environment. After looking at number of software solutions, including HP Openview, Telekurs Financial chose uptime software's "up.time."

"Most software vendors make large, complicated, hard to use, and very expensive monitoring and planning products," explains Wally Beddoe, VP of IT. "I needed a solution that was light, reliable, easy to use, and provided the right reporting and planning for a financial institution our size."

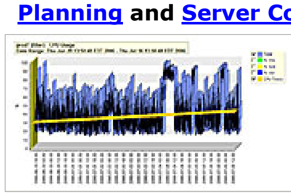
Cost Savings

When it comes to the total cost of ownership (TCO), uptime software's application and [server management software](#) solution is simply more affordable than their competition. Telekurs Financial saved over 60% versus what they would have spent with other products and realized an ROI in excess of 500% this year.

It's not just the licensing that equates to the lower cost, but the ease of installation, the lack of consulting needed, and the increase in productivity from its industry leading browser interface and best-in-class [performance reporting](#). All in all, up.time provides the reporting and trending solutions needed for Enterprise monitoring and planning at a cost that is unbeatable in the marketplace today.

"uptime software has raised the level of confidence across our IT organization. Many of our technical analysts are big fans of up.time and love attaching credible up.time reports to their initiatives and assessments to show the value of their work," says Beddoe.

Historical Data Trending: [Capacity Planning](#) and [Server Consolidation](#)



In order to properly capacity plan for the future, a solution must collect historical data and present it in a meaningful way to facilitate decision making. up.time's [graphical server monitoring software](#) and reporting strengths provide both out-of-the-box and customizable charting to help companies quickly understand where efficiencies can be realized.

"For capacity planning, we wanted to see historical performance and trending data in a way that was easy to understand. Our choice to use up.time for this was a no brainer."

Real-time, Mission Critical Monitoring with Ease

In the financial services industry, downtime is not an option. Telekurs Financial provides real-time data that keeps the markets flowing, with databases that include real-time prices and securities administration data on over 2.7 million instruments from more than 200 stock exchanges. They depend on up.time to keep their system and servers in the green, and to sense any problems that might occur before they happen.

"We don't have the time to constantly baby-sit all of our servers—we need a solution that keeps us informed and anticipates problems before they occur," says Beddoe. "up.time meets our needs for robust monitoring and planning, while still remaining usable and understandable at the same time. up.time has exceeded our expectations and I'm not sure if I've ever said that about a software company before."

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